21 May 2021

Results Review: 1QFY21



HLIB Research

PP 9484/12/2012 (031413)

Chye Wen Fei wfchye@hlib.hongleong.com.my (603) 2083 1712

BUY (Maintain)

| Target Price: | RM0.90 |
|-----------------------|---------|
| Previously: | RM0.76 |
| Current Price: | RM0.715 |
| Capital upside | 25.9% |
| Dividend yield | 2.8% |
| Expected total return | 28.7% |

Sector coverage: Poultry

Company description: LHI offers breeding, egg production, broiler, and livestock feeding solutions, as well as manufactures chicken products in Malaysia, Singapore, Indonesia, Vietnam and Philippines.

Share price



Stock information

| Bloomberg ticker | I HIB MK |
|------------------------------|-------------|
| Bursa code | 6633 |
| Issued shares (m) | 3,650 |
| Market capitalisation (RM m) | 2,610 |
| 3-mth average volume ('000) | 2,377 |
| SC Shariah compliant | 2,577 No |
| F4GBM Index member | No |
| | INU |
| ESG rating | * |

Major shareholders

| Emerging Glory | 52.8% |
|-----------------------|-------|
| Clarinden | 9.0% |
| Amanah Saham Nasional | 5.7% |

Earnings summary

| FYE Dec | FY20 | FY21f | FY22f |
|---------------------|-------|-------|-------|
| PATMI - core (RM m) | 117.9 | 164.0 | 202.3 |
| EPS - core (sen) | 3.2 | 4.5 | 5.5 |
| P/E (x) | 22.1 | 15.9 | 12.9 |
| | | | |

Leong Hup International

A good start to FY21

LHI's 1Q21 core net profit of RM72.0m (QoQ: +41.7%; YoY: +222.8%) beat expectations, accounting for 41.7-46.5% of consensus and our full-year estimates. The positive results surprise was due mainly to stronger-than-expected livestock prices in Malaysia and Indonesia, as well as better-than-expected contribution from Singapore operations. We raise our FY21-22 core net profit forecasts by 5.9% and 4.8%, mainly to account for higher selling price assumptions for broiler chickens and DOC in Malaysia and Indonesia. Maintain BUY rating with a higher TP of RM0.90 (from RM0.76 previously), to reflect an upward revision to our core net profit forecasts and the roll-forward of our valuation base year.

Beat expectations. 1Q21 core net profit of RM72.0m (QoQ: +41.7%; YoY: +222.8%) beat expectations, accounting for 41.7-46.5% of consensus and our full-year estimates. The positive results surprise was due mainly to stronger-than-expected livestock prices in Malaysia and Indonesia, as well as better-than-expected contribution from Singapore operations.

Exceptional items in 1Q21. Core net profit of RM72.0m in 1Q21 was arrived after adjusting for (i) RM1.7m impairment loss, (ii) RM0.6m disposal gain, and (iii) RM0.5m share option expense.

Dividend. Declared 1st interim DPS of 0.66 sen (going ex on 17 Jun 2021). For the full-year, we are projecting a total DPS of 2 sen, translating to a dividend yield of 2.8%.

QoQ. Core net profit surged 41.74% to RM72.0m in 1Q21, boosted by (i) higher selling prices and sales volumes of boiler chickens and higher ASP of DOC in Malaysia, Indonesia and Philippines, (ii) higher earnings contribution from feedmill segment, and lower finance costs.

YoY. Core net profit surged 222.8% to RM72.0m in 1Q21 (from RM21.8m SPLY), boosted mainly by higher DOC prices in Indonesia and Philippines, (ii) higher broiler chicken prices in Malaysia, Indonesia and Philippines, (iii) higher livestock feed sales volume and selling prices in Vietnam and Indonesia, and (iv) lower finance costs.

Outlook. While we are still holding the view that high poultry prices may not sustain (if history is a guide), it is unlikely for poultry product prices to revisit their previous lows (i.e. 2Q20), as high feed cost (mainly corn and soybean meal, which prices have risen considerably since 3Q20) will likely deter smaller scale farmers from expanding capacity. On the other hand, bottomline contribution from feedmill segment will remain stable going forward, as lower margin will likely be mitigated by higher sales volume in Vietnam (arising from the ongoing feedmill capacity expansion in Vietnam and Philippines).

Forecast. We raise our FY21-22 core net profit forecasts by 5.9% and 4.8%, mainly to account for higher selling price assumptions for broiler chickens and DOC in Malaysia and Indonesia.

Maintain BUY, with higher TP of RM0.90. We maintain our **BUY** rating on LHI, with a higher TP of RM0.90 (based on 18x revised mid FY21-22 EPS of 5 sen) to reflect an upward revision to our core net profit forecasts and the roll-forward of our valuation base year (from FY21 to mid FY21-22).

Financial Forecast

All items in (RM m) unless otherwise stated

| All items in (RM m) unless | otherwise state | d | | | | | | | | | |
|----------------------------|-----------------|-----------------|---------|---------|---------|-------------------------------|---------|---------|---------|---------|---------|
| Balance Sheet | | | | | | Income Statement | | | | | |
| FYE Dec | FY19A | FY20A | FY21F | FY22F | FY23F | FYE Dec | FY19A | FY20A | FY21F | FY22F | FY23F |
| Cash | 764.8 | 757.8 | 657.6 | 737.4 | 1,114.6 | Revenue | 6,054.8 | 6,040.7 | 6,269.1 | 6,578.1 | 6,914.0 |
| Receiv ables | 670.0 | 600.5 | 703.2 | 737.8 | 775.4 | EBITDA | 650.5 | 542.0 | 650.0 | 710.3 | 718.6 |
| Inv entories | 679.6 | 721.9 | 696.6 | 730.9 | 768.2 | EBIT | 425.0 | 282.6 | 411.9 | 467.2 | 495.0 |
| PPE | 2,396.5 | 2,656.5 | 2,734.9 | 2,792.1 | 2,568.8 | Finance cost | -136.6 | -125.9 | -116.8 | -103.2 | -101.3 |
| Others | 898.2 | 958.2 | 912.2 | 931.7 | 953.0 | Associates | 0.4 | 0.4 | 0.5 | 0.5 | 0.5 |
| Assets | 5,409.1 | 5,694.8 | 5,704.5 | 5,930.0 | 6,180.0 | Profit before tax | 288.8 | 157.1 | 295.6 | 364.5 | 394.2 |
| | | | | | | Tax | -75.8 | -39.6 | -76.8 | -94.8 | -102.5 |
| Pay ables | 560.2 | 489.6 | 583.5 | 612.2 | 643.5 | PAT | 213.0 | 117.5 | 218.7 | 269.7 | 291.7 |
| Debt | 2,381.8 | 2,639.3 | 2,381.8 | 2,381.8 | 2,381.8 | Non-controlling interests | -62.4 | -4.4 | -54.7 | -67.4 | -72.9 |
| Others | 282.9 | 317.3 | 282.9 | 282.9 | 282.9 | Reported PATMI | 150.6 | 113.1 | 164.0 | 202.3 | 218.8 |
| Liabilities | 3,228.6 | 3,446.2 | 3,251.9 | 3,280.7 | 3,311.9 | Exceptionals | 6.5 | 4.7 | 0.0 | 0.0 | 0.0 |
| | 0,==010 | 0, 1101_ | -, | -, | -, | Core PATMI | 157.1 | 117.9 | 164.0 | 202.3 | 218.8 |
| Shareholders' equity | 1,641.2 | 1,713.4 | 1,820.6 | 1,949.9 | 2,095.7 | | | | | | |
| Non-controlling interests | 539.3 | 535.1 | 632.0 | 699.4 | 772.3 | Consensus core PATMI | | | 172.4 | 204.3 | 226.5 |
| Equity | 2,180.5 | 2,248.6 | 2,452.6 | 2,649.3 | 2,868.0 | HLIB/ Consensus | | | 95.1% | 99.0% | 96.6% |
| -17 | _, | _, | _, | _, | _, | | | | | | |
| Cash Flow Stateme | ont | | | | | Ratios | | | | | |
| FYE Dec | FY19A | FY20A | FY21F | FY22F | FY23F | FYE Dec | FY19A | FY20A | FY21F | FY22F | FY23F |
| Profit before tax | 288.8 | 157.1 | 157.1 | 364.5 | 394.2 | Core EPS (sen) | 4.3 | 3.2 | 4.5 | 5.5 | 6.0 |
| D&A | 197.4 | 188.4 | 259.4 | 243.0 | 223.6 | P/E (x) | 16.6 | 22.1 | 15.9 | 12.9 | 11.9 |
| Norking capital | 38.7 | -67.1 | -67.1 | -59.5 | -64.6 | EV/EBITDA (x) | 6.5 | 7.8 | 6.5 | 6.0 | 5.9 |
| | -57.0 | -55.3 | -55.3 | -94.8 | -102.5 | DPS (sen) | 1.2 | 0.6 | 2.0 | 2.0 | 0.0 |
| Tax paid | | | | | | , , | | 0.8% | 2.8% | 2.8% | 0.0% |
| Others CFO | 189.1 | 206.3 | 135.3 | 102.7 | 100.8 | Dividend yield | 1.7% | | | | |
| JFU | -373.0 | 429.4 | 429.4 | -300.0 | 0.0 | BVPS (RM) | 0.4 | 0.5 | 0.5 | 0.5 | 0.6 |
| 0 | 400 C | 400.0 | 400.0 | 200.0 | 0.0 | P/B (x) | 1.6 | 1.5 | 1.4 | 1.3 | 1.2 |
| Capex | -403.6 | -483.8 | -483.8 | -300.0 | 0.0 | EDITO A | 40.00/ | 0.00/ | 40.70/ | 40.00/ | 40.40/ |
| Others | 30.7 | -18.2 | -18.2 | 0.0 | 0.0 | EBITDA margin | 19.2% | 9.0% | 18.7% | 19.8% | 19.4% |
| CFI | -373.0 | -502.1 | -502.1 | -300.0 | 0.0 | EBIT margin | 5.7% | 4.7% | 5.1% | 5.6% | 5.6% |
| | | | | | | PBT margin | 3.9% | 2.6% | 3.7% | 4.4% | 4.5% |
| Changes in debt | -43.5 | 261.1 | 261.1 | 0.0 | 0.0 | Net margin | 2.1% | 2.0% | 2.0% | 2.4% | 2.5% |
| Shares issued | 269.6 | 0.0 | 0.0 | 0.0 | 0.0 | | 40.70/ | | | | |
| Dividends | -84.5 | -23.8 | -23.8 | -73.0 | -73.0 | ROE | 10.7% | 5.3% | 9.3% | 10.7% | 10.8% |
| Others | -144.3 | -165.8 | -165.8 | -103.2 | -101.3 | ROA | 3.1% | 2.1% | 2.9% | 3.5% | 3.6% |
| CFF | -2.7 | 71.6 | 71.6 | -176.2 | -174.3 | Net gearing | 74.2% | 83.7% | 70.3% | 62.1% | 44.2% |
| | | | | | | | | | | | |
| Net cash flow | 281.1 | -1.1 | -1.1 | 79.8 | 377.2 | Assumptions | | | | | |
| Beginning cash | 390.4 | 654.2 | 654.2 | 563.6 | 643.4 | FYE Dec | | | FY21F | FY22F | FY23F |
| Forex | -0.7 | -7.3 | -7.3 | 0.0 | 0.0 | Feedmill | | | | | |
| Ending cash | 670.8 | 645.8 | 645.8 | 643.4 | 1,020.6 | - Production volume ('000 mt) | | | 2,588.2 | 2,731.2 | 2,883.2 |
| | | | | | | - Utilisation rate | | | 73% | 77% | 81% |
| | | | | | | | | | | | |
| | | | | | | Livestock | | | 40= 0 | 400 = | 400 - |
| | | | | | | - Broiler DOC supplied (m chi | CKS) | | 185.0 | 190.5 | 196.3 |

- Broiler supplied (m birds)

- Eggs supplied (m eggs)

122.6

1,851.8

125.2

1,900.4

127.9

1,950.4

LHI; HLIB Research

| FYE Dec (RMm) | 1Q20 | 4Q20 | 1Q21 | QoQ (%) | YoY (%) |
|--|---------|---------|---------|--------------|---------------|
| Revenue | 1,434.1 | 1,607.7 | 1,676.5 | 4.3 | 16.9 |
| - Livestock & poultry related products | 782.6 | 899.5 | 915.2 | 1.7 | 16.9 |
| - Feedmill | 648.1 | 704.9 | 758.4 | 7.6 | 17.0 |
| - Others | 3.4 | 3.2 | 3.0 | -6.6 | -10.0 |
| EBITDA | 127.2 | 168.2 | 200.1 | 18.9 | 57.3 |
| - Livestock & poultry related products | 6.0 | 88.1 | 94.2 | 7.0 | >100 |
| - Feedmill | 119.4 | 93.2 | 111.7 | 19.9 | -6.4 |
| - Others | 1.7 | -13.0 | -5.9 | NM | NM |
| Profit from operations | 67.7 | 97.3 | 130.9 | 34.6 | 93.5 |
| - Livestock & poultry related products | -39.2 | 34.9 | 40.8 | 17.0 | >100 |
| - Feedmill | 105.9 | 77.1 | 97.0 | 25.8 | -8.4 |
| - Others | 1.0 | -14.7 | -6.9 | NM | NN |
| Finance costs | -32.6 | -29.2 | -25.9 | -11.4 | -20.7 |
| Associates | 0.0 | 0.3 | 0.1 | -60.5 | >100 |
| PBT | 35.1 | 68.3 | 105.1 | 53.9 | >100 |
| Tax expense | -9.8 | -11.4 | -23.2 | >100 | >10 |
| PAT | 25.3 | 56.9 | 82.0 | 44.1 | >10 |
| Non-controlling interests | -3.5 | -4.3 | -11.6 | - | |
| Reported net profit | 21.8 | 52.6 | 70.3 | 33.8 | >100 |
| Core net profit | 23.3 | 50.8 | 72.0 | 41.7 | >10 |
| Core EPS (sen) | 0.6 | 1.4 | 2.0 | 41.7 | >10 |
| | | | | <u>%-pts</u> | <u>%-pt</u> : |
| EBITDA margin (%) | 8.9 | 10.5 | 11.9 | 1.5 | 3. |
| Operating margin (%) | 4.7 | 6.0 | 7.8 | 1.8 | 3. |
| PBT margin (%) | 2.4 | 4.2 | 6.3 | 2.0 | 3.8 |
| Net margin (%) | 1.6 | 3.2 | 4.3 | 1.1 | 2. |

HLIB Research

| Figure #2 | | Geographical breakdown | on revenue and EBITDA |
|-----------|--|------------------------|-----------------------|
| | | | |

| FYE Dec (RMm) | 1Q20 | 4Q20 | 1Q21 | QoQ (%) | YoY (%) |
|---------------|---------|---------|---------|---------|---------|
| Revenue | 1,434.1 | 1,607.7 | 1,676.5 | 4.3 | 16.9 |
| - Malaysia | 383.5 | 413.4 | 443.3 | 7.2 | 15.6 |
| - Singapore | 185.4 | 186.0 | 189.9 | 2.1 | 2.4 |
| - Vietnam | 356.5 | 409.6 | 385.1 | -6.0 | 8.0 |
| - Indonesia | 484.1 | 567.8 | 613.7 | 8.1 | 26.8 |
| - Philippines | 24.7 | 30.8 | 44.6 | 44.5 | 80.6 |
| EBITDA | 127.2 | 168.2 | 200.1 | 18.9 | 57.3 |
| - Malaysia | 33.1 | 42.8 | 64.3 | 50.3 | 94.1 |
| - Singapore | 21.0 | 33.7 | 26.2 | -22.2 | 24.5 |
| - Vietnam | 35.1 | 30.7 | 38.0 | 23.9 | 8.4 |
| - Indonesia | 36.3 | 56.1 | 60.8 | 8.5 | 67.8 |
| - Philippines | 1.7 | 5.0 | 10.7 | NM | NM |

HLIB Research

Disclaimer

The information contained in this report is based on data obtained from sources believed to be reliable. However, the data and/or sources have not been independently verified and as such, no representation, express or implied, are made as to the accuracy, adequacy, completeness or reliability of the info or opinions in the report.

Accordingly, neither Hong Leong Investment Bank Berhad nor any of its related companies and associates nor person connected to it accept any liability whatsoever for any direct, indirect or consequential losses (including loss of profits) or damages that may arise from the use or reliance on the info or opinions in this publication.

Any information, opinions or recommendations contained herein are subject to change at any time without prior notice. Hong Leong Investment Bank Berhad has no obligation to update its opinion or the information in this report.

Investors are advised to make their own independent evaluation of the info contained in this report and seek independent financial, legal or other advice regarding the appropriateness of investing in any securities or the investment strategies discussed or recommended in this report. Nothing in this report constitutes investment, legal, accounting or tax advice or a representation that any investment or strategy is suitable or appropriate to your individual circumstances or otherwise represents a personal recommendation to you.

Under no circumstances should this report be considered as an offer to sell or a solicitation of any offer to buy any securities referred to herein.

Hong Leong Investment Bank Berhad and its related companies, their associates, directors, connected parties and/or employees may, from time to time, own, have positions or be materially interested in any securities mentioned herein or any securities related thereto, and may further act as market maker or have assumed underwriting commitment or deal with such securities and provide advisory, investment or other services for or do business with any companies or entities mentioned in this report. In reviewing the report, investors should be aware that any or all of the foregoing among other things, may give rise to real or potential conflict of interests.

This research report is being supplied to you on a strictly confidential basis solely for your information and is made strictly on the basis that it will remain confidential. All materials presented in this report, unless specifically indicated otherwise, are under copyright to Hong Leong Investment Bank Berhad. This research report and its contents may not be reproduced, stored in a retrieval system, redistributed, transmitted or passed on, directly or indirectly, to any person or published in whole or in part, or altered in any way, for any purpose.

This report may provide the addresses of, or contain hyperlinks to websites. Hong Leong Investment Bank Berhad takes no responsibility for the content contained therein. Such addresses or hyperlinks (including addresses or hyperlinks to Hong Leong Investment Bank Berhad own website material) are provided solely for your convenience. The information and the content of the linked site do not in any way form part of this report. Accessing such website or following such link through the report or Hong Leong Investment Bank Berhad website shall be at your own risk.

- 1. As of 21 May 2021, Hong Leong Investment Bank Berhad has proprietary interest in the following securities covered in this report (a) -.
- 2. As of 21 May 2021, the analyst(s) whose name(s) appears on the front page, who prepared this report, has interest in the following securities covered in this report (a) -.

Published & printed by:

Hong Leong Investment Bank Berhad (10209-W)

Level 28, Menara Hong Leong, No. 6, Jalan Damanlela, Bukit Damansara, 50490 Kuala Lumpur Tel: (603) 2083 1800 Fax: (603) 2083 1766

Stock rating guide

BUY Expected absolute return of +10% or more over the next 12 months.

HOLD Expected absolute return of -10% to +10% over the next 12 months.

SELL Expected absolute return of -10% or less over the next 12 months.

UNDER REVIEW Rating on the stock is temporarily under review which may or may not result in a change from the previous rating.

NOT RATED Stock is not or no longer within regular coverage.

Sector rating guide

OVERWEIGHT Sector expected to outperform the market over the next 12 months.

NEUTRAL Sector expected to perform in-line with the market over the next 12 months.

UNDERWEIGHT Sector expected to underperform the market over the next 12 months.

The stock rating guide as stipulated above serves as a guiding principle to stock ratings. However, apart from the abovementioned quantitative definitions, other qualitative measures and situational aspects will also be considered when arriving at the final stock rating. Stock rating may also be affected by the market capitalisation of the individual stock under review.