Leong Hup International (LHIB MK) Cloudy outlook

Maintain HOLD

We do not expect LHIB to report meaningful earnings recovery in 4Q20. Poultry ASPs in Malaysia may remain weak in 4Q20 but will be partially buffered by improved earnings performance at its Indonesian operations. Additionally, as the pandemic causes further impact to poultry demand and ASPs, earnings volatility could continue into FY21. We make no changes to our earnings estimates for now. Maintain HOLD with an unchanged TP of MYR0.71 (based on 17x FY21 PER).

Poultry ASPs: down in Msia; up in Indo

Based on our channel checks, LHIB's 4Q20 broiler and day-old-chick (DOC) ASPs in Malaysia are expected to be weaker by c.-6% QoQ and -22% QoQ respectively due to effects of the CMCO on Oct 14, coupled with rainier weather during the quarter. Currently, Malaysia broiler is priced at c.MYR4.30/kg while DOC's are c.MYR1.30/chick. Meanwhile, Indonesia's poultry ASPs have rebounded QoQ (broiler: +18% QoQ, DOC: +106% QoQ) and we attribute this to increased culling activities rather than an improvement in consumer sentiment.

Not expecting growth in feed volume

LHIB's overall feed volume demand in 4Q20 is expected to be softer QoQ. We understand that Malaysia feed volume sales in 4Q20 were adversely impacted as a result of the CMCO while both feed volume demand and ASPs were also weaker in Indonesia as poultry breeders undergo heavy culling of hatching eggs in efforts to curb oversupply and shore up poultry ASPs.

MCO: Expecting no operational disruption

Going forward, we believe that poultry ASPs will continue to be volatile given overall lacklustre demand recovery in LHIB's country of operations. With the re-enforcement of MCO in most states in Malaysia from Jan 13 to Jan 26, strict social distancing measures are also likely to result in further decline in poultry demand. On a positive note however, LHIB should not face any operational disruptions in light of the MCO as it is deemed an essential service.

FYE Dec (MYR m)	FY18A	FY19A	FY20E	FY21E	FY22E
Revenue	5,747	6,055	6,264	6,927	7,432
EBITDA	655	651	485	703	822
Core net profit	225	151	80	153	215
Core EPS (sen)	6.2	4.1	2.2	4.2	5.9
Core EPS growth (%)	16.8	(33.0)	(46.7)	90.4	40.8
Net DPS (sen)	0.0	1.6	0.5	1.3	1.8
Core P/E (x)	na	21.3	30.9	16.3	11.5
P/BV (x)	na	2.0	1.5	1.4	1.3
Net dividend yield (%)	na	1.8	0.8	1.8	2.6
ROAE (%)	15.0	10.2	4.8	8.7	11.4
ROAA (%)	4.8	2.9	1.4	2.5	3.2
EV/EBITDA (x)	7.4	8.4	10.5	7.3	6.5
Net gearing (%) (incl perps)	108.3	79.6	90.9	86.4	82.7
Consensus net profit	-	-	94	159	195
MKE vs. Consensus (%)	-	-	(14.2)	(3.6)	10.2

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Maybank IB Research

HOLD

Share Price	MYR 0.68
12m Price Target	MYR 0.71 (+6%)
Previous Price Target	MYR 0.71

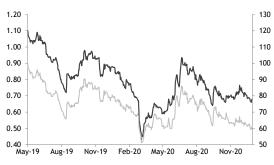
Company Description

The company is an integrated poultry player with operations across Malaysia, Singapore, Indonesia, Vietnam and the Philippines

Statistics

52w high/low (MYR)	0.94/0.43
3m avg turnover (USDm)	0.3
Free float (%)	27.4
Issued shares (m)	3,650
Market capitalisation	MYR2.5B
	USD612M
Major shareholders:	
Emerging Glory	52.8%
Clarinden Investments	9.0%
na	na

Price Performance



Leong Hup - (LHS, MYR)Leong Hup / Kuala Lumpur Composite Index - (RHS)
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	-1M	-3M	-12M
Absolute (%)	(9)	(4)	(19)
Relative to index (%)	(5)	(9)	(20)
Source: FactSet			

Discretionary

Risk statement

There are several risk factors to our earnings estimates, target price and rating for LHIB. The group is subject to market volatility in selling prices as well as demand-supply imbalances, both in feed and poultry, Moreover, poultry is vulnerable to disease and epidemic outbreaks that could further exacerbate demand-supply imbalances.

FYE 31 Dec	FY18A	FY19A	FY20E	FY21E	FY22E
Key Metrics					
P/E (reported) (x)	na	22.1	30.9	16.3	11.
Core P/E (x)	na	21.3	30.9	16.3	11.
P/BV (x)	na	2.0	1.5	1.4	1.3
P/NTA (x)	na	2.1	1.5	1.4	1.3
Net dividend yield (%)	na	1.8	0.8	1.8	2.6
FCF yield (%)	na	8.5	nm	0.9	nm
EV/EBITDA (x)	7.4	8.4	10.5	7.3	6.5
EV/EBIT (x)	10.6	12.9	20.3	11.4	9.6
INCOME STATEMENT (MYR m)	F 744 4	(05 (0	() ())	(027 0	7 (22)
Revenue	5,746.6	6,054.8	6,264.2	6,927.2	7,432.3
Gross profit	1,005.8	940.2	795.5	1,056.2	1,198.3
EBITDA	654.6	650.5	484.6	703.4	822.0
Depreciation	(189.9)	(204.6)	(227.8)	(244.0)	(258.7)
Amortisation	(7.2)	(20.9)	(7.2)	(7.2)	(7.2)
EBIT	457.5	425.0	249.6	452.2	556.0
Net interest income / (exp)	(109.5)	(136.6)	(129.1)	(164.2)	(180.3)
Associates & JV	0.6	0.4	0.4	0.4	0.4
Pretax profit	348.6	288.8	120.9	288.4	376.1
Income tax	(101.8)	(75.8)	(38.7)	(75.7)	(98.7)
Minorities	(60.6)	(62.4)	(2.0)	(60.0)	(62.4)
Reported net profit	186.2	150.6	80.2	152.7	215.0
Core net profit	224.9	150.6	80.2	152.7	215.0
BALANCE SHEET (MYR m)					
Cash & Short Term Investments	458.9	764.8	801.0	1,040.0	1,236.7
Accounts receivable	649.2	496.1	688.8	621.5	784.4
Inventory	575.6	679.6	662.5	778.3	751.6
Reinsurance assets	0.0	0.0	0.0	0.0	0.0
Property, Plant & Equip (net)	2,216.8	2,396.5	2,592.9	2,749.1	2,890.7
Intangible assets	97.3	97.5	97.2	96.9	96.6
Investment in Associates & JVs	1.7	1.6	1.6	1.6	1.6
Other assets	834.5	973.1	1,004.9	1,078.0	1,136.7
Total assets	4,834.0	5,409.1	5,848.9	6,365.5	6,898.3
ST interest bearing debt	1,326.6	1,522.7	1,622.8	1,790.4	1,958.0
Accounts payable	248.9	273.5	285.1	314.6	322.1
Insurance contract liabilities	0.0	0.0	0.0	0.0	0.0
LT interest bearing debt	1,044.3	977.7	1,221.3	1,336.5	1,451.7
Other liabilities	449.0	455.0	472.0	509.0	539.0
Total Liabilities	3,068.6	3,228.6	3,600.8	3,950.5	4,270.4
Shareholders Equity	1,301.8	1,641.2	1,706.8	1,813.7	1,964.2
Minority Interest	463.6	539.3	541.3	601.3	663.7
Total shareholder equity	1,765.4	2,180.5	2,248.1	2,415.0	2,627.9
Total liabilities and equity	4,834.0	5,409.1	5,848.9	6,365.5	6,898.3
CASH FLOW (MYR m)	219 4	799 0	120.0	799 1	3 76. 1
Pretax profit Depreciation & amortisation	348.6 197.1	288.8 225.5	120.9 235.0	288.4 251.2	265.9
Cash taxes paid	(75.7)	(57.0)	(38.7)	(75.7)	(98.7)
Other operating cash flow Cash flow from operations	0.0 349.2	0.0 656.9	0.0 150.7	0.0 421.8	0.0 398.0
•					
Capex Free cash flow	(393.4)	(385.4)	(400.0)	(400.0)	(400.0)
Free cash flow Dividends paid	(44.2)	271.5 (84.5)	(249.3)	21.8 (45.8)	(2.0
Dividends paid	(66.3)	(84.5) 269.6	(20.0)	(45.8)	(64.5
Equity raised / (purchased)	0.0	269.6	5.4	0.0	0.0
Change in Debt Other invest (financing cash flow)	59.4	(187.8)	343.7	282.8	282.8
Other invest/financing cash flow	14.8	12.4	(19.4)	(19.4)	(19.4)
Effect of exch rate changes	(0.8)	(0.7)	na 60.4	na 230.2	na 106 0
Net cash flow	(37.0)	280.4	60.4	239.3	196.9

FYE 31 Dec	FY18A	FY19A	FY20E	FY21E	FY22E
Key Ratios					
Growth ratios (%)					
Revenue growth	4.5	5.4	3.5	10.6	7.3
EBITDA growth	12.3	(0.6)	(25.5)	45.2	16.8
EBIT growth	19.1	(7.1)	(41.3)	81.2	23.0
Pretax growth	19.3	(17.2)	(58.1)	138.6	30.4
Reported net profit growth	(3.3)	(19.1)	(46.7)	90.4	40.8
Core net profit growth	16.8	(33.0)	(46.7)	90.4	40.8
Profitability ratios (%)					
EBITDA margin	11.4	10.7	7.7	10.2	11.1
EBIT margin	8.0	7.0	4.0	6.5	7.5
Pretax profit margin	6.1	4.8	1.9	4.2	5.1
Payout ratio	0.0	38.8	25.0	30.0	30.0
DuPont analysis					
Net profit margin (%)	3.2	2.5	1.3	2.2	2.9
Revenue/Assets (x)	1.2	1.1	1.1	1.1	1.1
Assets/Equity (x)	3.7	3.3	3.4	3.5	3.5
ROAE (%)	15.0	10.2	4.8	8.7	11.4
ROAA (%)	4.8	2.9	1.4	2.5	3.2
Liquidity & Efficiency					
Cash conversion cycle	60.8	59.8	59.8	59.8	59.8
Days receivable outstanding	38.0	34.0	34.0	34.0	34.0
Days inventory outstanding	41.5	44.2	44.2	44.2	44.2
Days payables outstanding	18.6	18.4	18.4	18.4	18.4
Dividend cover (x)	nm	2.6	4.0	3.3	3.3
Current ratio (x)	1.2	1.2	1.2	1.3	1.3
Leverage & Expense Analysis					
Asset/Liability (x)	1.6	1.7	1.6	1.6	1.6
Net gearing (%) (incl perps)	108.3	79.6	90.9	86.4	82.7
Net gearing (%) (excl. perps)	108.3	79.6	90.9	86.4	82.7
Net interest cover (x)	4.2	3.1	1.9	2.8	3.1
Debt/EBITDA (x)	3.6	3.8	5.9	4.4	4.1
Capex/revenue (%)	6.8	6.4	6.4	5.8	5.4
Net debt/ (net cash)	1,912.1	1,735.5	2,043.0	2,086.8	2,172.9

Source: Company; Maybank

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Malaysia

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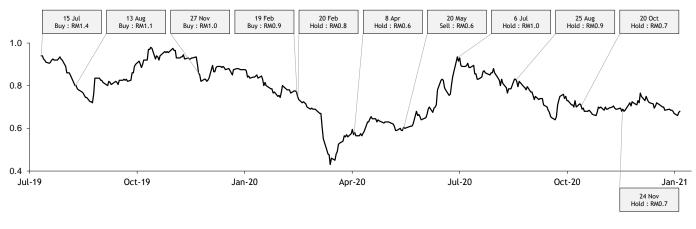
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