# **Leong Hup International Berhad**

(6633 LHI MK) Main | Consumer Products & Services



# 1QFY25 Results Review Solid 1Q Kickoff Despite Feedmill Drag

Maintain BUY with an unchanged TP of RM0.90. Leong Hup International (LHI) posted a strong start to FY25, supported by improved livestock margins on the back of higher ASPs and lower feed costs. We maintain our earnings forecasts and TP at RM0.90, based on an unchanged PER of 7.3x pegged to FY25F core EPS of 12.4sen. Backed by resilient demand, easing input costs, and a defensive earnings profile, we reiterate our BUY call.

**Within expectations.** LHI chalked in 1QFY25 revenue of RM2.21b (-8.3%yoy; -4.5%qoq) and core PATANCI of RM99.0m (+77.1%yoy; -28.5%qoq), which came in within expectations, accounting for 23% of our and 26% of consensus full-year forecasts. The group also declared a first interim dividend of 1.0 sen.

Revenue decline driven by feedmill segment. LHI's 1QFY25 revenue fell -8.3%yoy, primarily weighed down by a -19.2%yoy decline in feedmill revenue across all operating markets. This was mainly due to lower average selling prices, in tandem with easing raw material costs, and reduced sales volumes in Vietnam and Malaysia. Livestock and poultry revenue was marginally higher at +0.7%yoy, supported by improved dressed chicken sales and ASPs in the Philippines. However, this was partially offset by lower egg prices in Malaysia and softer poultry sales in Singapore. On a quarter-on-quarter basis, group revenue contracted by -4.5%, reflecting weaker pricing and volume dynamics across both segments.

Earnings strengthened by livestock margin gains. Despite softer topline, LHI delivered a strong improvement in profitability, with core PATANCI rising +77.1%yoy to RM99.0m, driven by stronger ASPs and lower feed costs in the livestock segment, particularly across Malaysia, Vietnam, and the Philippines. This lifted livestock EBITDA by +43.9%yoy, driving overall EBITDA growth of +8.5%yoy. Feedmill earnings declined -9.9%yoy in line with weaker sales, though margins remained resilient, partially supported by timing differences in passing cost savings to customers. On a quarter-on-quarter basis, core PATANCI fell -28.5% due to lower subsidies and softer poultry prices.

**Outlook.** We remain positive on LHI's outlook, supported by resilient poultry demand, declining feed costs, and a softer USD. Per capita consumption of chicken and eggs remains on an upward trend across its markets. While subsidy removal may exert some margin pressure, the impact should be manageable and cushioned by lower corn and soybean meal prices. Backed by a diversified footprint and essential food portfolio, LHI remains a defensive play amid macro uncertainty.



## Maintain BUY

Unchanged Target Price RM0.90

RETURN STATISTICS	
Price @ 29th May 2025 (RM)	0.61
Expected share price return (%)	+48.3
Expected dividend yield (%)	+4.1
Expected total return (%)	+52.4



Price performance (%)	Absolute	Relative
1 month	-1.9	-2.3
3months	-4.2	26.1
12 months	-19.6	-15.2

INVESTMENT STATIS	STICS		
FYE DEC (RM'm)	2025F	2026F	2027F
Revenue	10,198.9	10,607.8	11,036.2
EBITDA	1,205.9	1,262.8	1,301.4
PBT	730.3	763.2	779.1
Core PATANCI	452.3	478.6	485.1
Core EPS (sen)	12.4	13.1	13.3
DPS (sen)	2.5	2.6	2.7
Dividend Yield (%)	4.1	4.3	4.4

KEY STATISTICS	
FBM KLCI	1,518.98
Issue shares (m)	986.87
Estimated free float (%)	45.29
Market Capitalisation (RM'm)	2,032.94
52-wk price range	RM1.6 - RM2.59
3-mth average daily volume (m)	0.85
3-mth average daily value (RM'm)	1.60
Top Shareholders (%)	
Emerging Glory Sdn Bhd	43.74
Amanah Saham Nasional Bhd	10.22
CLARINDEN INV PTE	7.74

#### Analyst

Eunice Ng Qing Rong Eunice.ng@midf.com.my 03-2173 8384





# Leong Hup International: 1QFY25 Results Summary

EVE Dog (DNA/m)			Quarterly result	Cumulative results				
FYE Dec (RM'm)	1QFY25	4QFY24	1QFY24	YoY (%)	QoQ (%)	3MFY25	3MFY24	YoY (%)
Revenue	2,210.9	2,315.1	2,411.0	(8.3)	(4.5)	2,210.9	2,411.0	(8.3)
Other income	45.3	65.7	23.6	91.6	(31.1)	45.3	23.6	91.6
Operating expenses	(2,071.5)	(2,102.6)	(2,273.5)	(8.9)	(1.5)	(2,071.5)	(2,273.5)	(8.9)
Operating profit (EBIT)	184.6	278.2	161.1	14.6	(33.6)	184.6	161.1	14.6
Net finance income/(cost)	(25.4)	(29.3)	(36.2)	(27.2)	(9.9)	(26.4)	(36.2)	(27.2)
Profit before Associates & JV	158.3	248.9	124.9	26.7	(36.4)	158.3	124.9	26.7
Profit before tax (PBT)	158.4	249.2	124.9	26.8	(36.4)	158.4	124.9	26.8
Tax expense	(17.7)	(43.2)	(30.0)	(40.9)	(59.0)	(17.7)	(30.0)	(40.9)
Profit After tax (PAT)	140.7	206.0	94.9	48.2	(31.7)	140.7	94.9	48.2
PATANCI	101.8	140.8	56.6	79.9	(27.7)	101.8	56.6	79.9
Core PATANCI	99.0	138.5	55.9	77.1	(28.5)	99.0	55.9	77.1
Core EPS (sen)	2.7	3.8	1.5	78.5	(28.0)	2.7	1.5	78.5
DPS (sen)	1.0	0.0	0.0	n.m.	n.m.	1.0	0.0	n.m.
Growth & Margin (%)				+/(-) ppts	+/(-) ppts			+/(-) ppts
Operating Profit Margin	8.4	12.0	6.7	1.7	(3.7)	8.4	6.7	1.7
PBT Margin	7.2	10.8	5.2	2.0	(3.6)	7.2	5.2	2.0
Core PATANCI Margin	4.5	6.0	2.3	2.2	(1.5)	4.5	2.3	2.2
Ratios & Valuation				+/(-) ppts	+/(-) ppts			+/(-) ppts
Effective tax rate (%)	11.2	17.3	24.0	(12.8)	(6.1)	11.2	24.0	(12.8)

Source: Company, MIDFR

# Leong Hup International: Breakdown by operating segment

FYE Dec (RM'm)			Cumulative results					
FTE DEC (KIVI III)	1QFY25	4QFY24	1QFY24	YoY (%)	QoQ (%)	3MFY25	3MFY24	YoY (%)
Revenue (External):								
Livestock and poultry	1,324.7	1,403.5	1,315.8	0.7	(5.6)	1,324.7	1,315.8	0.7
Feedmill	882.7	908.8	1,092.3	(19.2)	(2.9)	882.7	1,092.3	(19.2)
Others	3.5	2.8	2.9	17.9	22.3	3.5	2.9	17.9
Total	2,210.9	2,315.1	2,411.0	(8.3)	(4.5)	2,210.9	2,411.0	(8.3)
EBITDA:								
Livestock and poultry	113.6	206.0	78.9	43.9	(44.8)	113.6	78.9	43.9
Feedmill	148.2	158.5	164.6	(9.9)	(6.5)	148.2	164.6	(9.9)
Others	(0.7)	(7.1)	(2.9)	(74.1)	(89.5)	(0.7)	(2.9)	(74.1)
Total	261.1	357.4	240.6	8.5	(27.0)	261.1	240.6	8.5
EBITDA margin:								
Livestock and poultry	8.6	14.7	6.0	2.6	(6.1)	8.6	6.0	2.6
Feedmill	16.8	17.4	15.1	1.7	(0.7)	16.8	15.1	1.7
Others	(21.6)	(251.2)	(98.3)	76.8	229.7	(21.6)	(98.3)	76.8
Total	11.8	15.4	10.0	1.8	(3.6)	11.8	10.0	1.8

Source: Company, MIDFR





### **FINANCIAL SUMMARY**

Income Statement (RM'm)	2023A	2024A	2025F	2026F	2027F	Cash Flow (RM'm)	2023A	2024A	2025F	2026F	2027F
Revenue	9,539.5	9,309.5	10,198.9	10,607.8	11,036.2	PBT	554.7	760.5	730.3	763.2	779.1
Gross Profit	2,574.7	3,033.0	2,835.4	2,973.9	3,096.4	Operating cash flow	992.5	1,126.7	180.3	306.8	312.9
EBITDA	1,051.7	1,214.6	1,205.9	1,262.8	1,301.4	Investing cash flow	(163.8)	(331.8)	(115.8)	(116.0)	(116.2)
EBIT	709.5	874.2	887.6	935.1	960.2	Financing cash flow	(773.3)	(719.6)	84.2	(174.9)	(180.1)
PBT	554.7	760.5	730.3	763.2	779.1	Net cash flow	55.3	75.3	148.7	16.0	16.5
Taxation	(124.9)	(129.7)	(160.7)	(167.9)	(171.4)	Beginning cash flow	556.1	627.3	678.7	827.4	843.4
PAT	429.8	630.8	569.6	595.3	607.7	Ending cash flow	627.3	678.7	827.4	843.4	859.9
Core PATANCI	324.9	462.8	452.3	478.6	485.1						
Core EPS (sen)	8.9	12.7	12.4	13.1	13.3						
PER (x)	6.9	4.8	4.9	4.7	4.6						
DPS (sen)	3.0	2.8	2.5	2.6	2.7						
Dividend Yield (%)	4.9	4.5	4.1	4.3	4.4						
Growth (%)	2023A	2024A	2025F	2026F	2027F	Profitability Ratios (%)	2023A	2024A	2025F	2026F	2027F
Revenue Growth	5.5	(2.4)	9.6	4.0	4.0	Gross Profit Margin	27.0	32.6	27.8	28.0	28.1
Gross Profit Growth	16.2	17.8	(6.5)	4.9	4.1	EBITDA Margin	11.0	13.0	11.8	11.9	11.8
EBITDA Growth	39.8	15.5	(0.7)	4.7	3.1	EBIT Margin	7.4	9.4	8.7	8.8	8.7
Core PATANCI Growth	35.0	42.4	(2.3)	5.8	1.4	Core PATANCI Margin	3.4	5.0	4.4	4.5	4.4
Balance Sheet (RM"m)	2023A	2024A	2025F	2026F	2027F						
PPE	2,730.3	2,683.3	2,514.1	2,331.3	2,134.1						
Intangible assets	102.5	91.2	100.0	104.0	108.2						
Non-current assets	3,399.5	3,308.9	3,146.8	2,962.1	2,765.0						
Inventories	978.8	968.6	1,131.8	1,176.0	1,223.5						
ST Trade receivables	874.2	788.3	863.6	898.2	934.5						
Cash and cash equivalents	699.5	770.7	827.4	843.4	859.9						
Current assets	3,127.1	3,135.4	3,530.5	3,653.0	3,782.9						
Total Assets	6,526.6	6,444.3	6,677.3	6,615.1	6,547.9						
Total Equity	2,955.1	3,327.4	2,994.1	2,764.4	2,520.6						
LT Loans	870.8	575.9	681.6	715.7	751.5						
Non-current liabilities	1,213.2	917.4	1,052.7	1,100.8	1,151.2						
ST Trade payables	682.1	718.5	839.6	872.4	907.6						
ST Loans	1,587.3	1,418.8	1,679.1	1,763.1	1,851.2						
ST Loans Current Liabilities	1,587.3 2,358.3	1,418.8 2,199.4	1,679.1 2,630.5	1,763.1 2,749.9	1,851.2 2,876.1						

Source: Bloomberg, MIDFR





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#### MIDF AMANAH INVESTMENT BANK: GUIDE TO RECOMMENDATIONS

#### STOCK RECOMMENDATIONS

BUY Total return is expected to be >10% over the next 12 months.

TRADING BUY The stock price is expected to rise by >10% within 3 months after a Trading Buy rating has been

assigned due to positive news flow.

NEUTRAL Total return is expected to be between -10% and +10% over the next 12 months.

SELL Total return is expected to be <-10% over the next 12 months.

TRADING SELL The stock price is expected to fall by >10% within 3 months after a Trading Sell rating has been

assigned due to negative news flow.

#### SECTOR RECOMMENDATIONS

POSITIVE The sector is expected to outperform the overall market over the next 12 months.

NEUTRAL The sector is to perform in line with the overall market over the next 12 months.

NEGATIVE The sector is expected to underperform the overall market over the next 12 months.

**ESG RECOMMENDATIONS\*** - source Bursa Malaysia and FTSE Russell

☆☆☆ Top 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell ☆☆☆ Top 26-50% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell ☆☆ Top 51%- 75% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell Bottom 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell



<sup>\*</sup> ESG Ratings of PLCs in FBM EMAS that have been assessed by FTSE Russell in accordance with FTSE Russell ESG Ratings Methodology