

# **HLIB** Research

PP 9484/12/2012 (031413)

Chye Wen Fei wfchye@hlib.hongleong.com.my (603) 2083 1712

# BUY (from Hold)

Target Price:	RM0.76
Previously:	RM0.74
<b>Current Price:</b>	RM0.55
Capital upside	38.2%
Dividend yield	2.4%
Expected total return	40.6%

Sector coverage: Poultry

**Company description:** LHI offers breeding, egg production, broiler, and livestock feeding solutions, as well as manufactures chicken products in Malaysia, Singapore, Indonesia, Vietnam and Philippines.

### Share price



### Stock information

Bloomberg ticker	LHIB MK
Bursa code	6633
Issued shares (m)	3,650.0
Market capitalisation (RM m)	2,008
3-mth average volume ('000)	7,046
SC Shariah compliant	No
F4GBM Index member	No
ESG rating	*

#### Major shareholders

Emerging Glory	52.8%
Amanah Saham Nasional	7.1%
Clarinden	4.9%

Earnings summary

FYE Dec	FY23	FY24F	FY25F
PATMI - core (RM m)	321.4	252.8	259.7
EPS - core (sen)	8.8	6.9	7.1
P/E (x)	6.2	7.9	7.7

# **Leong Hup International**

# A good start

1Q24 core net profit of RM60.3m (-40.9% QoQ; 2.8x YoY) beat our expectation, accounting for 27.4% of our full-year estimates, due mainly to better-than-expected performance at the livestock segment in Malaysia and Indonesia. We raise our FY24/25/26 core net profit forecasts by 16.5%/16.4%/9.5%, mainly to account for higher average selling prices assumptions for broiler chickens in Malaysia and DOCs in Indonesia. Post earnings revision and update of valuation parameters, we raise our TP on LHI to RM0.76 (from RM0.74 earlier) based on revised 11x FY24 core EPS of 6.9 sen. Upgrade to BUY (from Hold earlier), as valuations have turned more attractive following recent share price underperformance (fallen by ~20% since our downgrade in late Nov-23).

**Beat our expectation; within consensus.** 1Q24 core net profit of RM60.3m (-40.9% QoQ; 2.8x YoY) beat our expectation, accounting for 27.4% of our full-year estimates (but within consensus at 22.6%), due mainly to better-than-expected performance at the livestock segment in Malaysia and Indonesia.

**Els in 1Q24.** Core net profit of RM60.3m in 1Q24 was arrived after adjusting for (i) RM0.7m loss on disposal, (ii) RM2.2m impairment losses, and (lii) RM0.7m PPE written off.

**QoQ.** 1Q24 core net profit fell -40.9% to RM60.3m, dragged mainly by significantly lower government subsidies recognised in Malaysia (RM9.2m vs, RM103.0m in previous quarter) and lower contribution from Singapore and Vietnam. These were however, partly mitigated by significantly higher contribution from Indonesia (arising from the recovery in DOC prices, we believe).

**YoY.** 1Q24 core net profit almost tripled to RM60.3m (from RM21.2m in SPLY), as lower subsidies recognised in Malaysia was more than mitigated by (i) significantly higher sales volume and average selling prices of DOC in Indonesia, (ii) higher broiler chicken prices in Vietnam, (iii) higher feed prices in Indonesia, and (iv) lower costs in Philippines.

**Outlook.** The decent set of performance registered in 1Q24 will likely be sustained into the near term, supported by stabilised DOC prices in Indonesia (arising from tighter supply of grand parent stocks), stable feed prices, and continued volume growth in Philippines.

**Forecast.** We raise our FY24-26 core net profit forecasts by 16.5%/16.4%/9.5%, mainly to account for higher average selling prices assumptions for broiler chickens in Malaysia and DOCs in Indonesia.

**Upgrade to BUY with higher TP of RM0.76.** Post earnings revision and update of valuation parameters, we raise our TP on LHI to RM0.76 (from 0.74 earlier) based on revised 11x FY24 core EPS of 6.9 sen. Upgrade to **BUY** (from Hold earlier), as valuations have turned more attractive following recent share price underperformance (which has fallen by ~20% since our downgrade in late Nov-23). At RM0.55, LHI is trading at undemanding FY24-26 P/E of 7.9x, 7.7x, and 7.4x, respectively.

# **Financial Forecast**

All items in (RM $\it{m}$ ) unless	otherwise state	ed									
<b>Balance Sheet</b>						Income Statement					
FYE Dec	FY22A	FY23A	FY24F	FY25F	FY26F	FYE Dec	FY22A	FY23A	FY24F	FY25F	FY26F
Cash	840.3	699.5	1,067.9	1,285.5	1,515.3	Revenue	9,042.7	9,539.5	8,368.6	8,804.5	9,267.5
Receiv ables	839.7	892.4	954.7	1,003.5	1,055.3	EBITDA	765.3	1,043.4	901.2	890.2	913.1
Inv entories	1,025.9	978.8	929.9	978.3	1,029.7	EBIT	464.0	724.0	597.7	587.0	610.2
PPE	2,784.5	2,730.3	2,727.2	2,724.5	2,722.1	Finance cost	-137.9	-169.6	-154.7	-131.9	-131.9
Others	1,101.9	1,225.6	1,233.2	1,260.6	1,289.6	Associates	0.4	0.3	0.5	0.5	0.5
Assets	6,592.2	6,526.6	6,913.0	7,252.4	7,612.0	Profit before tax	326.6	554.7	443.5	455.7	478.9
						Tax	-82.7	-124.9	-106.4	-109.4	-114.9
Pay ables	629.8	682.1	778.9	819.5	862.6	PAT	243.9	429.8	337.1	346.3	363.9
Debt	3,032.7	2,458.1	2,458.1	2,458.1	2,458.1	Non-controlling interests	-25.0	-128.1	-84.3	-86.6	-91.0
Others	338.8	430.2	430.2	430.2	430.2	Reported PATMI	218.9	301.7	252.8	259.7	273.0
Liabilities	4,002.6	3,571.5	3,668.2	3,708.8	3,751.9	Exceptionals	26.4	19.6	0.0	0.0	0.0
						Core PATMI	245.3	321.4	252.8	259.7	273.0
Shareholders' equity	2,005.0	2,236.7	2,442.1	2,654.4	2,879.9						
Non-controlling interests	584.5	718.4	802.7	889.3	980.3	Consensus core PATMI			266.4	296.8	330.6
Equity	2,589.6	2,955.1	3,244.8	3,543.6	3,860.1	HLIB/ Consensus			94.9%	87.5%	82.6%
Cash Flow Stateme	ent					Ratios					
FYE Dec	FY22A	FY23A	FY24F	FY25F	FY26F	FYE Dec	FY22A	FY23A	FY24F	FY25F	FY26F
Profit before tax	326.6	554.7	443.5	455.7	478.9	Core EPS (sen)	6.7	8.8	6.9	7.1	7.5
D&A	260.4	276.4	303.4	303.1	302.9	P/E (x)	8.2	6.2	7.9	7.7	7.4
Working capital	-58.2	15.3	75.9	-83.9	-89.1	EV/EBITDA (x)	4.7	3.5	4.0	4.1	4.0
Tax paid	-88.9	-80.5	-106.4	-109.4	-114.9	DPS (sen)	0.8	3.0	1.3	1.3	1.3
Others	144.5	173.6	154.2	131.4	131.4	Dividend yield	1.5%	5.5%	2.4%	2.4%	2.4%
CFO	620.9	992.5	870.6	696.9	709.1	BVPS (RM)	0.5	0.6	0.7	0.7	0.8
						P/B (x)	1.0	0.9	0.8	0.8	0.7
Capex	-291.5	-219.6	-300.0	-300.0	-300.0						
Others	13.9	55.8	0.0	0.0	0.0	EBITDA margin	15.4%	20.2%	23.2%	22.2%	22.0%
CFI	-277.6	-163.8	-300.0	-300.0	-300.0	EBIT margin	4.4%	6.4%	5.7%	5.4%	5.3%
						PBT margin	3.1%	4.9%	4.2%	4.2%	4.2%
Changes in debt	-328.3	-526.4	0.0	0.0	0.0	Net margin	2.3%	2.8%	2.4%	2.4%	2.4%
Shares issued	0.0	0.0	0.0	0.0	0.0	· ·					
Dividends	0.0	-65.7	-47.5	-47.5	-47.5	ROE	12.9%	15.2%	10.8%	10.2%	9.9%
Others	-133.8	-181.2	-154.7	-131.9	-131.9	ROA	3.8%	4.9%	3.8%	3.7%	3.7%
CFF	-362.1	-773.3	-202.1	-179.3	-179.3	Net gearing	84.7%	59.5%	42.8%	33.1%	24.4%
Net cash flow	-18.8	55.3	368.4	217.6	229.8	Assumptions					
Beginning cash	575.1	556.1	627.3	995.7	1,213.3	FYE Dec			FY24F	FY25F	FY26F
Forex	-0.3	15.9	0.0	0.0	0.0	Feedmill			<del></del>	<del></del>	
Ending cash	556.1	627.3	995.7	1,213.3	1,443.1	- Production volume ('000 mt)			2,981.6	3,150.1	3,329.4
Linding odon	000.1	021.0	000.1	1,210.0	1, 110.1	- Utilisation rate			84%	89%	94%
						Livestock					
						- Broiler DOC supplied (m ch	icks)		202.1	208.2	214.5
						<b>5</b> " " 1/ 1:::			404 :	400 1	4-4-

- Broiler supplied (m birds)

- Eggs supplied (m eggs)

164.4

2,002.0

169.4

2,055.1

174.5

2,109.7

LHI; HLIB Research

Figure #1 Quarterly results comparison					
FYE Dec (RMm)	1Q23	4Q23	1Q24	QoQ (%)	YoY (%)
Revenue	2,196.2	2,413.0	2,411.0	-0.1	9.8
- Livestock & poultry related products	1,199.4	1,263.7	1,315.8	4.1	9.7
- Feedmill	993.5	1,146.0	1,092.3	-4.7	9.9
- Others	3.3	3.4	2.9	-12.8	-11.1
EBITDA	152.4	303.4	246.4	-18.8	61.7
- Livestock & poultry related products	5.9	83.6	78.9	-5.6	>100
- Feedmill	149.2	228.2	164.6	-27.9	10.3
- Others	-2.7	-8.4	2.9	>100	>100
Profit from operations	75.0	219.8	161.1	-26.7	>100
- Livestock & poultry related products	-53.4	19.0	16.6	-12.9	>100
- Feedmill	132.4	211.8	146.9	-30.7	11.0
- Others	-4.0	-11.0	3.4	>100	>100
Finance costs	-44.7	-36.7	-36.2	-1.3	-19.1
Associates	0.0	0.1	0.0	-76.3	-25.0
PBT	30.3	183.3	124.9	-31.8	>100
Tax expense	-13.3	-38.5	-30.0	-22.2	>100
PAT	17.0	144.7	94.9	-34.4	>100
Non-controlling interests	5.2	-63.1	-38.3	-	-
Reported net profit	22.1	81.6	56.6	-30.7	>100
Core net profit	21.2	101.9	60.3	-40.9	>100
Core EPS (sen)	0.6	2.8	1.7	-40.9	>100
				<u>%-pts</u>	<u>%-pts</u>
EBITDA margin (%)	6.9	12.6	10.2	-2.4	3.3
Operating margin (%)	3.4	9.1	6.7	-2.4	3.3
PBT margin (%)	1.4	7.6	5.2	-2.4	3.8
Net margin (%)	1.0	4.2	2.5	-1.7	1.5

HLIB Research

Figure #2 Geographical breakdown on revenue and EE	SHUA
--	------

Figure #2	Geographical breakdown on revenue and EBITDA				
FYE Dec (RMm)	1Q23	4Q23	1Q24	QoQ (%)	YoY (%)
Revenue	2,192.9	2,409.7	2,408.0	-0.1	9.8
- Malaysia	594.2	587.3	584.2	-0.5	-1.7
- Singapore	204.6	202.0	210.0	4.0	2.6
- Vietnam	486.9	534.5	471.7	-11.8	-3.1
- Indonesia	780.2	927.0	974.9	5.2	24.9
- Philippines	126.9	158.9	167.3	5.3	31.8
EBITDA	152.4	303.4	240.6	-20.7	57.9
- Malaysia	122.0	184.1	104.6	-43.2	-14.2
- Singapore	20.9	20.6	19.7	-4.1	-5.7
- Vietnam	24.0	43.7	29.9	-31.5	24.5
- Indonesia	-28.9	35.1	65.9	87.7	>100
- Philippines	14.4	19.9	20.4	2.4	41.9

- Philippines HLIB Research

#### Disclaimer

The information contained in this report is based on data obtained from sources believed to be reliable. However, the data and/or sources have not been independently verified and as such, no representation, express or implied, are made as to the accuracy, adequacy, completeness or reliability of the info or opinions in the report.

Accordingly, neither Hong Leong Investment Bank Berhad nor any of its related companies and associates nor person connected to it accept any liability whatsoever for any direct, indirect or consequential losses (including loss of profits) or damages that may arise from the use or reliance on the info or opinions in this publication.

Any information, opinions or recommendations contained herein are subject to change at any time without prior notice. Hong Leong Investment Bank Berhad has no obligation to update its opinion or the information in this report.

Investors are advised to make their own independent evaluation of the info contained in this report and seek independent financial, legal or other advice regarding the appropriateness of investing in any securities or the investment strategies discussed or recommended in this report. Nothing in this report constitutes investment, legal, accounting or tax advice or a representation that any investment or strategy is suitable or appropriate to your individual circumstances or otherwise represents a personal recommendation to you.

Under no circumstances should this report be considered as an offer to sell or a solicitation of any offer to buy any securities referred to herein.

Hong Leong Investment Bank Berhad and its related companies, their associates, directors, connected parties and/or employees may, from time to time, own, have positions or be materially interested in any securities mentioned herein or any securities related thereto, and may further act as market maker or have assumed underwriting commitment or deal with such securities and provide advisory, investment or other services for or do business with any companies or entities mentioned in this report. In reviewing the report, investors should be aware that any or all of the foregoing among other things, may give rise to real or potential conflict of interests.

This research report is being supplied to you on a strictly confidential basis solely for your information and is made strictly on the basis that it will remain confidential. All materials presented in this report, unless specifically indicated otherwise, are under copyright to Hong Leong Investment Bank Berhad. This research report and its contents may not be reproduced, stored in a retrieval system, redistributed, transmitted or passed on, directly or indirectly, to any person or published in whole or in part, or altered in any way, for any purpose.

This report may provide the addresses of, or contain hyperlinks to websites. Hong Leong Investment Bank Berhad takes no responsibility for the content contained therein. Such addresses or hyperlinks (including addresses or hyperlinks to Hong Leong Investment Bank Berhad own website material) are provided solely for your convenience. The information and the content of the linked site do not in any way form part of this report. Accessing such website or following such link through the report or Hong Leong Investment Bank Berhad website shall be at your own risk.

- 1. As of 31 May 2024, Hong Leong Investment Bank Berhad has proprietary interest in the following securities covered in this report: (a) -.
- 2. As of 31 May 2024, the analyst(s) whose name(s) appears on the front page, who prepared this report, has interest in the following securities covered in this report. (a) -.

### Published & printed by:

Hong Leong Investment Bank Berhad (10209-W)

Level 28, Menara Hong Leong, No. 6, Jalan Damanlela, Bukit Damansara, 50490 Kuala Lumpur Tel: (603) 2083 1800 Fax: (603) 2083 1766

## Stock rating guide

BUY Expected absolute return of +10% or more over the next 12 months.

HOLD Expected absolute return of -10% to +10% over the next 12 months.

SELL Expected absolute return of -10% or less over the next 12 months.

UNDER REVIEW Rating on the stock is temporarily under review which may or may not result in a change from the previous rating.

NOT RATED Stock is not or no longer within regular coverage.

#### Sector rating guide

OVERWEIGHT Sector expected to outperform the market over the next 12 months.

NEUTRAL Sector expected to perform in-line with the market over the next 12 months.

UNDERWEIGHT Sector expected to underperform the market over the next 12 months.

The stock rating guide as stipulated above serves as a guiding principle to stock ratings. However, apart from the abovementioned quantitative definitions, other qualitative measures and situational aspects will also be considered when arriving at the final stock rating. Stock rating may also be affected by the market capitalisation of the individual stock under review.