

Leong Hup International (LHIB MK)

Above expectations

BUY maintained; TP unchanged at MYR0.82

LHIB's 3Q25 results surpassed our expectations. We expect a stable group earnings trajectory in 4Q25 led by resilient Malaysia earnings contribution, rising poultry ASPs in Indonesia and continued growth in poultry demand in Vietnam. Favourable movements in feed raw material ASPs will also aid in keeping operating margins steady. Our FY25-FY27E earnings estimates are raised by 17-19%. Maintain BUY with an unchanged TP of MYR0.82, based on an updated mean PER of 7x (vs. 8x FY26E PER previously).

9M25 made up 87% of our FY25E net profit

LHIB's 3Q25 net profit of MYR129m (-4% YoY, +43% QoQ) made up 9M25 net profit of MYR321m (+12% YoY), reflecting 87%/83% of ours/consensus full-year earnings estimates. The earnings outperformance was driven predominantly by higher-than-expected other income and lower-than-expected interest expense. 9M25 revenue of MYR6.6b was however within expectations at 71% of our FY25E revenue estimate.

Robust livestock earnings offset weaker feed segment

Key takeaways from LHIB's 3Q25's results: (i) group revenue grew +4% QoQ driven by stronger performance in livestock (+5% QoQ) and feedmill (+1% QoQ) segment supported by higher sales volumes and better poultry ASPs (broiler & DOC) in Indonesia, alongside higher feed sales volume and ASPs in Philippines, (ii) group EBITDA increased by a wider +19% QoQ (EBITDA margins: +1.8ppts QoQ), driven by higher livestock EBITDA margins (+3.4ppts QoQ) attributed to better earnings contribution in Indonesia, Vietnam and Singapore, but partially offset by weaker feedmill margins (-0.5ppts QoQ).

Lifting FY25E-FY27E earnings estimates by 17-19%

Adjusting for higher other income, lower interest expense and other operating run rates, our FY25E/FY26E/FY27E earnings estimates are raised by +18%/+17%/+19%. We believe LHIB's outlook remains positive on the back of resilient 4Q25 poultry demand and ASPs in Malaysia, continuing uptrend in both broiler and DOC ASPs in Indonesia, and stable demand growth in Vietnam. With manageable levels of feed raw material costs expected in the near-term (corn & soybean), risks of group margin volatility are also minimised.

FYE Dec (MYR m)	FY23A	FY24A	FY25E	FY26E	FY27E
Revenue	9,540	9,309	9,257	9,471	9,704
EBITDA	1,043	1,204	1,134	1,082	1,092
Core net profit	302	429	433	438	443
Core EPS (sen)	8.3	11.8	11.9	12.0	12.1
Core EPS growth (%)	37.8	42.2	1.0	1.0	1.3
Net DPS (sen)	3.0	3.5	3.6	3.6	3.6
Core P/E (x)	6.8	5.1	5.2	5.2	5.1
P/BV (x)	0.9	0.9	0.8	0.7	0.7
Net dividend yield (%)	5.3	5.8	5.7	5.8	5.9
ROAE (%)	14.2	18.3	16.6	15.0	13.8
ROAA (%)	4.6	6.6	6.1	5.5	5.3
EV/EBITDA (x)	4.5	3.7	4.3	4.1	4.0
Net gearing (%) (incl perps)	65.6	42.1	42.8	25.3	19.7
Consensus net profit	-	-	376	375	376
MIBG vs. Consensus (%)	-	-	15.2	16.6	17.9

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BUY

Share Price	MYR 0.62
12m Price Target	MYR 0.82 (+38%)
Previous Price Target	MYR 0.82

Company Description

The company is an integrated poultry player with operations across Malaysia, Singapore, Indonesia, Vietnam and the Philippines

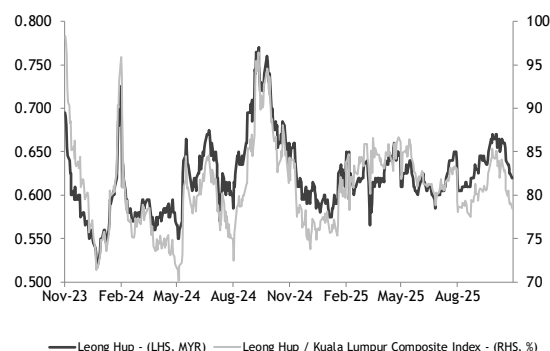
Statistics

52w high/low (MYR)	0.67/0.57
3m avg turnover (USDm)	0.5
Free float (%)	27.4
Issued shares (m)	3,650
Market capitalisation	MYR2.3B
	USD546M

Major shareholders:

Emerging Glory Sdn. Bhd.	52.8%
Concordant Investments Pte Ltd.	9.0%

Price Performance



	-1M	-3M	-12M
Absolute (%)	(7)	(5)	(2)
Relative to index (%)	(7)	(6)	(4)

Source: FactSet

Glossary

DOC: Day-old-chicks
ASP: Average selling price

Fig 1: Leong Hup International: Results Summary Table

	Quarterly					Cumulative		
FY Dec (MYR m)	3Q25	3Q24	% YoY	2Q25	% QoQ	9M25	9M24	% YoY
Revenue	2,209.7	2,228.3	(0.8)	2,133.5	3.6	6,554.1	6,994.3	(6.3)
EBITDA	306.9	309.3	(0.8)	257.3	19.3	825.3	846.3	(2.5)
Depreciation	(77.4)	(76.4)	1.3	(76.5)	1.2	(230.4)	(233.7)	(1.4)
EBIT	229.5	232.8	(1.4)	180.8	26.9	595.0	612.6	(2.9)
Interest expense	(23.8)	(31.0)	(23.3)	(25.0)	(4.7)	(75.1)	(101.4)	(25.9)
Associates	0.1	0.0	71.0	0.1	(51.8)	0.3	0.1	173.5
Pre-tax profit	205.8	201.9	1.9	156.0	31.9	520.1	511.3	1.7
Tax	(42.3)	(16.2)	162.0	(37.3)	13.3	(97.4)	(86.5)	12.5
Minority interest	(34.3)	(50.7)	(32.3)	(28.3)	21.1	(101.5)	(136.7)	(25.7)
Net profit	129.1	135.0	(4.4)	90.3	43.0	321.2	288.1	11.5
Core net profit	129.1	135.0	(4.4)	90.3	43.0	321.2	288.1	11.5
			+/- p.ptsYoY		+/- p.ptsQoQ			+/- p.ptsYoY
EBITDA margin (%)	13.9	13.9	0.0	12.1	1.8	12.6	12.1	0.5
EBIT margin (%)	10.4	10.4	(0.1)	8.5	1.9	9.1	8.8	0.3
Tax rate (%)	(20.6)	(8.0)	(12.6)	(23.9)	3.4	(18.7)	(16.9)	(1.8)
Revenue:			% YoY		% QoQ			% YoY
Livestock	1,366.6	1,311.7	4.2	1,298.1	5.3	3,989.5	3,995.5	(0.1)
Feedmill	839.9	913.8	(8.1)	832.0	0.9	2,554.6	2,990.2	(14.6)
Others	3.2	2.8	13.7	3.4	(6.3)	10.0	8.6	16.2
Total	2,209.7	2,228.3	(0.8)	2,133.5	3.6	6,554.1	6,994.3	(6.3)
EBITDA:			% YoY		% QoQ			% YoY
Livestock	170.5	163.9	4.1	117.2	45.5	401.3	388.1	3.4
Feedmill	136.3	140.4	(2.9)	139.5	(2.3)	424.1	456.9	(7.2)
Others	0.0	5.0	(99.2)	0.6	(93.7)	(0.1)	1.3	n.m.
Total	306.9	309.3	(0.8)	257.3	19.3	825.3	846.3	(2.5)
EBITDA margin (%):			+/- p.ptsYoY		+/- p.ptsQoQ			+/- p.ptsYoY
Livestock	12.5	12.5	(0.0)	9.0	3.4	10.1	9.7	0.3
Feedmill	16.2	15.4	0.9	16.8	(0.5)	16.6	15.3	1.3
Others	1.2	177.6	>(100.0)	18.4	(17.1)	(0.8)	15.1	(15.9)
Total	13.9	13.9	0.0	12.1	1.8	12.6	12.1	0.5

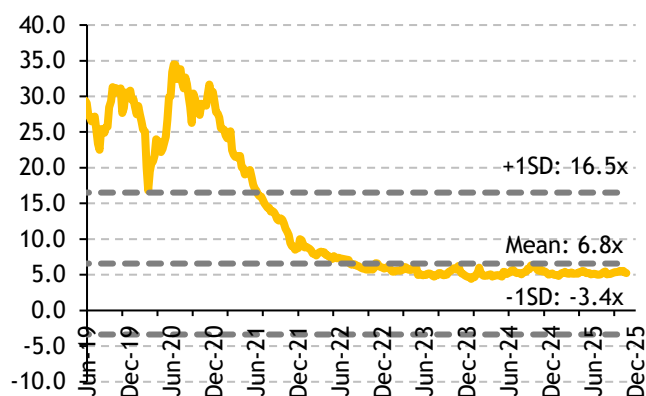
Source: Company

Fig 2: Leong Hup International's earnings/assumption changes

(MYRm)	FY25E	Revised FY26E	FY27E	FY25E	Previous FY26E	FY27E	FY25E	% change FY26E	FY27E
Revenue	9,257	9,471	9,704	9,257	9,471	9,704	0%	0%	0%
EBIT	798	745	754	771	735	745	3%	1%	1%
EBIT margin (%)	8.6%	7.9%	7.8%	8.3%	7.8%	7.7%	+0.3ppt	+0.1ppt	+0.1ppt
PBT	686	632	640	595	546	544	15%	16%	18%
PBT margin (%)	7.4%	6.7%	6.6%	6.4%	5.8%	5.6%	+1.0ppt	+0.9ppt	+1.0ppt
Net profit	433	438	443	367	375	373	18%	17%	19%

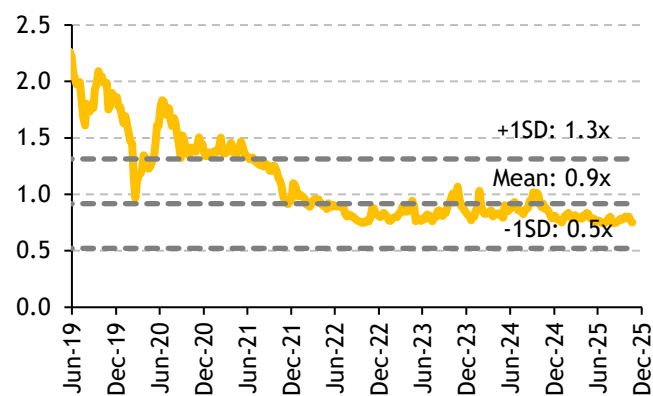
Source: Maybank IBG Research

Fig 3: Forward PER (x)



Source: Bloomberg, Maybank IBG Research

Fig 4: Forward PBV (x)



Source: Bloomberg, Maybank IBG Research

Risk statement

There are several risk factors to our earnings estimates, target price and rating for LHIB. The group is subject to market volatility in selling prices as well as demand-supply imbalances, both in feed and poultry. Moreover, poultry is vulnerable to disease and epidemic outbreaks that could further exacerbate demand-supply imbalances.

FYE 31 Dec	FY23A	FY24A	FY25E	FY26E	FY27E
Key Metrics					
P/E (reported) (x)	6.6	5.3	5.2	5.2	5.1
Core P/E (x)	6.8	5.1	5.2	5.2	5.1
P/BV (x)	0.9	0.9	0.8	0.7	0.7
P/NTA (x)	1.0	0.9	0.8	0.8	0.7
Net dividend yield (%)	5.3	5.8	5.7	5.8	5.9
FCF yield (%)	33.3	32.4	15.7	31.4	13.7
EV/EBITDA (x)	4.5	3.7	4.3	4.1	4.0
EV/EBIT (x)	6.5	5.0	6.1	5.9	5.7
INCOME STATEMENT (MYR m)					
Revenue	9,539.5	9,309.5	9,256.8	9,470.5	9,703.6
EBITDA	1,043.4	1,203.7	1,133.9	1,082.2	1,092.0
Depreciation	(276.2)	(269.3)	(292.5)	(293.2)	(293.9)
Amortisation	(43.2)	(43.6)	(43.9)	(43.9)	(43.9)
EBIT	724.0	890.8	797.5	745.1	754.2
Net interest income /(exp)	(169.6)	(130.6)	(111.9)	(113.1)	(114.3)
Associates & JV	0.3	0.4	0.4	0.4	0.4
Pretax profit	554.7	760.5	686.0	632.3	640.2
Income tax	(124.9)	(129.7)	(126.9)	(117.0)	(118.4)
Minorities	(128.1)	(201.9)	(125.9)	(77.8)	(78.5)
Reported net profit	301.7	428.9	433.2	437.6	443.3
Core net profit	301.7	428.9	433.2	437.6	443.3
BALANCE SHEET (MYR m)					
Cash & Short Term Investments	699.5	770.7	1,380.9	1,973.6	2,163.3
Accounts receivable	729.4	623.2	818.7	656.5	855.0
Inventory	978.8	968.6	1,141.0	1,047.8	1,204.6
Reinsurance assets	0.0	0.0	0.0	0.0	0.0
Property, Plant & Equip (net)	2,730.3	2,683.3	3,115.9	3,123.0	3,129.4
Intangible assets	102.5	91.2	90.9	90.6	90.3
Investment in Associates & JVs	1.7	1.8	1.8	1.8	1.8
Other assets	1,284.4	1,305.5	1,216.4	1,208.1	1,201.1
Total assets	6,526.6	6,444.3	7,765.7	8,101.3	8,645.6
ST interest bearing debt	1,615.3	1,449.5	1,692.6	1,712.7	1,732.8
Accounts payable	359.6	311.6	429.2	339.4	451.5
Insurance contract liabilities	0.0	0.0	0.0	0.0	0.0
LT interest bearing debt	1,022.0	721.3	1,299.0	1,311.7	1,324.4
Other liabilities	575.0	634.0	580.0	588.0	599.0
Total Liabilities	3,571.5	3,116.9	4,000.6	3,952.1	4,107.6
Shareholders Equity	2,236.7	2,448.6	2,760.5	3,066.7	3,377.0
Minority Interest	718.4	878.8	1,004.7	1,082.5	1,161.0
Total shareholder equity	2,955.1	3,327.4	3,765.1	4,149.2	4,538.0
Total liabilities and equity	6,526.6	6,444.3	7,765.7	8,101.3	8,645.6
CASH FLOW (MYR m)					
Pretax profit	554.7	760.5	686.0	632.3	640.2
Depreciation & amortisation	319.4	313.0	336.4	337.1	337.8
Cash taxes paid	(124.9)	(129.7)	(126.9)	(117.0)	(118.4)
Other operating cash flow	0.0	0.0	0.0	0.0	0.0
Cash flow from operations	902.8	1,006.6	655.3	1,010.9	609.6
Capex	(215.9)	(292.2)	(300.0)	(300.0)	(300.0)
Free cash flow	686.9	714.4	355.3	710.9	309.6
Dividends paid	(77.0)	(178.0)	(130.0)	(131.3)	(133.0)
Equity raised / (purchased)	0.0	(11.5)	4.4	0.0	0.0
Change in Debt	(696.3)	(530.8)	820.8	32.8	32.8
Other invest/financing cash flow	51.3	(32.8)	(15.2)	(19.4)	(19.4)
Net cash flow	(35.0)	(38.7)	1,035.4	593.0	190.0

FYE 31 Dec	FY23A	FY24A	FY25E	FY26E	FY27E
Key Ratios					
Growth ratios (%)					
Revenue growth	5.5	(2.4)	(0.6)	2.3	2.5
EBITDA growth	36.3	15.4	(5.8)	(4.6)	0.9
EBIT growth	56.0	23.0	(10.5)	(6.6)	1.2
Pretax growth	69.9	37.1	(9.8)	(7.8)	1.3
Reported net profit growth	37.8	42.2	1.0	1.0	1.3
Core net profit growth	37.8	42.2	1.0	1.0	1.3
Profitability ratios (%)					
EBITDA margin	10.9	12.9	12.2	11.4	11.3
EBIT margin	7.6	9.6	8.6	7.9	7.8
Pretax profit margin	5.8	8.2	7.4	6.7	6.6
Payout ratio	36.3	30.0	30.0	30.0	30.0
DuPont analysis					
Net profit margin (%)	3.2	4.6	4.7	4.6	4.6
Revenue/Assets (x)	1.5	1.4	1.2	1.2	1.1
Assets/Equity (x)	2.9	2.6	2.8	2.6	2.6
ROAE (%)	14.2	18.3	16.6	15.0	13.8
ROAA (%)	4.6	6.6	6.1	5.5	5.3
Liquidity & Efficiency					
Cash conversion cycle	56.9	56.8	60.0	60.0	60.0
Days receivable outstanding	26.0	26.2	28.0	28.0	28.0
Days inventory outstanding	48.2	46.7	49.2	49.2	49.2
Days payables outstanding	17.3	16.1	17.3	17.3	17.3
Dividend cover (x)	2.8	3.3	3.3	3.3	3.3
Current ratio (x)	1.3	1.4	1.6	1.8	1.9
Leverage & Expense Analysis					
Asset/Liability (x)	1.8	2.1	1.9	2.0	2.1
Net gearing (%) (incl perps)	65.6	42.1	42.8	25.3	19.7
Net gearing (%) (excl. perps)	65.6	42.1	42.8	25.3	19.7
Net interest cover (x)	4.3	6.8	7.1	6.6	6.6
Debt/EBITDA (x)	2.5	1.8	2.6	2.8	2.8
Capex/revenue (%)	2.3	3.1	3.2	3.2	3.1
Net debt/ (net cash)	1,937.8	1,400.1	1,610.7	1,050.8	894.0

Source: Company; Maybank IBG Research

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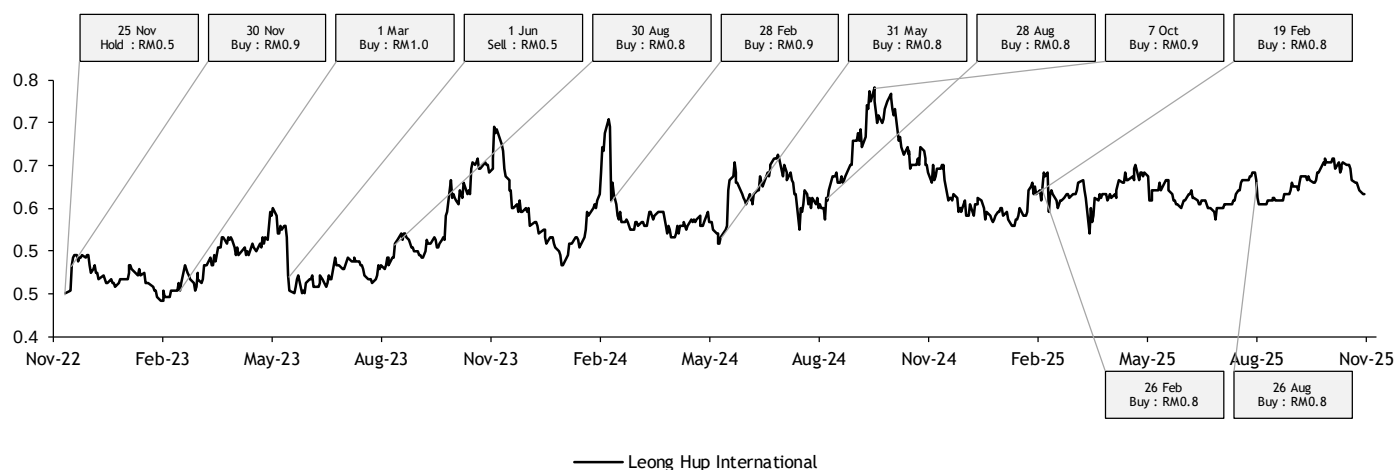
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